

PERSON IN CHARGE

FINANCIAL RISK TEAM

Bambang Agus Priyantoro
Financial Risk Group Head
Mobile : 081210102001
Email : bambang.priyantoro@tugu-re.com



Financial Risk Underwriter

Milana | mila@tugu-re.com | 085959451630
Indra Firmansyah | indra@tugu-re.com | 08138993810

TECHNICAL SUPPORT TEAM

Roland Silaban
Technical Support Group Head
Mobile : 081211224402
Email : roland@tugu-re.com



Retrocession

M. Ichramsyah | m.ichramsyah@tugu-re.com | 08117100760
Citra Ranaswari | citra.ranaswari@tugu-re.com | 087822212930

Risk Engineer

Sherryta Utari Dewi | sherryta.Utari@tugu-re.com | 081932461102

CLAIM TEAM

Ismail Basymeleh
Claim Group Head
Mobile : 081703367615
Email : ismail.basymeleh@tugu-re.com



Property Claim Anayst

Ade Nugraha | ade.nugraha@tugu-re.com | 087888107538
Fitriyani | fitriyani@tugu-re.com | 087880870655
Karina Juanita | karina.juanita@tugu-re.com | 081288058768

Engineering & Bonding Claim Analyst

Suyanto | yanto@tugu-re.com | 08129430284
Tumini | mini@tugu-re.com | 081318657845

Marine Cargo, Marine Hull, Aviation & Offshore Claim Analyst

Bambang Suryanto | bambang.suryanto@tugu-re.com | 081310833620
Yulinda Faradiba | yulinda.faradiba@tugu-re.com | 08568669701

Miscellaneous & Motor Claim Analyst

Retiana | retiana@tugu-re.com | 08184983867
Widya Pramudita | widya.pramudita@tugu-re.com | 089653961072

Life & Health Claim Analyst

Unita Sianipar | unita@tugu-re.com | 081318093219

BUSINESS SUPPORT TEAM

MGH. Indriosaptono
Business Support Group Head
Mobile : 08129926172
Email : indrio@tugu-re.com



Claim Support

Taufik Hatmanto | taufik@tugu-re.com | 081218899075

Underwriting Support

Johan Anggara | johan.anggara@tugu-re.com | 087876456283

For general information please contact :



Yuliani Winarsih
Corporate Secretary Group Head
Mobile : 08119195567
Email : yuliani.winarsih@tugu-re.com

Visit us on :
www.tugure.id



PT. TUGU REASURANSI INDONESIA

Jl. Wahid Hasyim No. 4-4A, 3rd - 6th floor, Menteng - Jakarta Pusat 10340
Phone 62-21 3140267 - 3103952 - 3923970 (Hunting)
Fax. 62-21 2303407



SYNERGY BALANCE Sinergi yang Seimbang

Dalam menjalankan bisnis, kami memahami bahwa penting untuk membuat semua aspek perusahaan, baik internal maupun eksternal, bekerja bersama sehingga perusahaan dapat mencapai potensi maksimal kami. Salah satu hal yang Kami tegakkan di Tugure adalah penciptaan solusi sejati yang akan menguntungkan pelanggan kami, mitra bisnis, serta orang-orang dan pemegang saham kami. Kami berdedikasi untuk menemukan keseimbangan dan berkomitmen untuk mempertahankannya. Didukung oleh semua pemangku kepentingan, kami telah berhasil menerapkan sinergi dalam Tugure sambil tetap fokus pada strategi kami untuk membuat terobosan dan menciptakan nilai nyata bagi pelanggan kami.

In doing business, we understand that it is important to make all aspects of the company, both internal and external, to work together so that the company can reach our maximum potentials. One of the things we are establishing at Tugure is the creation of true solutions that will benefit our customers, business partners, as well as our people and shareholders. We are dedicated to finding the balance and committed to maintaining it. Supported by all stakeholders, we have succeeded in implementing synergy within Tugure while remained focused on our strategy to make breakthroughs and creating real value for our customers.

MILESTONE



2017
A change in the Company's shareholders occurred from the purchase of all shares owned by the Dana Pensiun Pertamina by PT Tugu Pratama Interindo. Subsequently, an additional capital was made through share conversion mechanism from Rp49.822 billion into 49.822 shares, which were taken proportionally by PT Tugu Pratama Interindo and PT Asriland. The Company also strengthened its capital by converting its revenue of Rp130 billion into 130.000 shares, which were taken proportionally by the Shareholders and cash deposits by PT Tugu Pratama Interindo in a total of 125.000 shares amounted to Rp125 billion.

2015
An additional capital of Rp65 billion was injected, distributed loan of Rp37 billion from PT Tugu Pratama Interindo and PT Asriland, plus a capital injection of Rp28 billion from PT Asriland.

2013
In this year, PT Asriland purchased all the shares previously owned by the Minister of Finance (Republic of Indonesia), thus changing the composition of the Companies Shareholdings. In addition, PT Asriland injected a further Rp9.4 billion in capital.

2012
The Company strengthened its capital base by getting additional capital worth Rp19.99 billion from PT Asriland, based on the General Meeting of Shareholders decision on December 19, 2012.

2011
The Company obtained additional capital injection from the conversion of Denda Murni amounting to Rp10.55 billion, based on the General Meeting of Shareholders, held on June 27, 2011. In addition, the Company also obtained an additional capital injection of Rp17.12 billion from PT Tugu Pratama Interindo and PT Asriland, based on the Extraordinary GMS on September 30, 2011.

2004
Tugure was appointed as the main pioneer for insurance cooperation among ASEAN member countries under ASEAN insurance Exchange Scheme (ARES).

1987
Tugure was established based on Notarial Deed of Raden Santoso, SH, No. 8 dated April 2, 1987.

FINANCIAL HIGHLIGHTS

Financial Performance (in million Rupiah)	2015	2016	2017
Gross Premium	1.500.916	2.257.767	3.007.567
Underwriting Income	184.407	248.463	299.384
Investment Income	92.248	106.799	115.641
Net Income	189.928	192.783	231.010

Financial Position (in million Rupiah)	2015	2016	2017
Total Investment	1.204.727	1.291.937	1.504.283
Total Asset	2.254.061	2.721.225	3.400.194
Total Liability	1.658.856	1.967.077	2.322.366
Equity	595.204	754.148	1.077.828

RBC	2015	2016	2017
	183,29%	184,05%	230,74%

Shareholders	Rating
PT. Tugu Pratama Interindo (65,05%) PT. Asriland (34,95%)	Fitch Rating A+ <small>(Stable Outlook)</small>



PRODUCT & SERVICES

LIFE

- Term Insurance (Whole life, Term life, Group Term Life)
- Personal Accident (stand alone, rider)
- Credit Insurance (Term, Decreasing)
- Health Insurance (Hospital Cash Plan, outpatient & inpatient)
- Total Permanent Disability (Rider)
- Critical Illness (Rider)

NON MARINE

- Property (Including Energy Risk Onshore and Offshore)**
- Fire Insurance
 - Property All Risk / Industrial All Risk Insurance)

Engineering (Including Energy Risk Onshore and Offshore)

- Contractor All Risk (CAR)
- Erection All Risk (EAR)
- Civil Engineering Completed Risk (CECR)
- Electronic Equipment Insurance (EEI)
- Machinery Breakdown Insurance
- Heavy Equipment Insurance
- Contractor's Plant Machinery & Equipment

Miscellaneous

- Liability Insurance (Comprehensive General Liability, Public Liability, Employers Liability, Automobile Liability, Product Liability, Workmen Compensation)
- Directors & Officer Insurance
- Professional Indemnity
- Personal Accident
- Moveable All Risk
- Hole In One
- Money Insurance
- Fidelity Guarantee

Motor Vehicle Insurance

- Financial Risk Insurance**
- Surety Bond
 - Credit Insurance

MARINE AND AVIATION

- Marine Hull**
- Hull & Machinery
 - Builder's Risk
 - Terminal Operator's Liability
 - Ship Repairer's Liability

- Aviation**
- Aircraft Hull & Liability
 - UAV / Drone
 - Aviation Liability
 - Crew Personal Accident and Loss of License
 - Satellite In Orbit and Launch

- Marine Cargo**
- Cargo in Transit
 - Cargo Liability
 - Project Cargo
 - Stock Throughput

PERSON IN CHARGE



Erwin Basri
Operational General Manager
Mobile : 08128549660
Email : erwin@tugu-re.com

NON MARINE TEAM

Rizahan
Non Marine Group Head
Mobile : 08164821731
Email : rizahan@tugu-re.com



Property Underwriter

Rozaliana | rozaliana@tugu-re.com | 081574054860
Aditya | aditya@tugu-re.com | 08561230500

Engineering Underwriter

Sandi Riantori | sandi@tugu-re.com | 081288115006
Zoel Ahaddian | zoel.ahadian@tugu-re.com | 081310800320

Miscellaneous / Liability & Motor

Rahmat Budiarto | rahmat@tugu-re.com | 081212242627
Windra Pratama | windra.pratama@tugu-re.com | 085722830373

Energy Risk Underwriter

Adrianus Raditya Febrian | adrianus.raditya@tugu-re.com | 087887114172

MARINE & AVIATION TEAM

Larisa Marini
Marine Group Head
Mobile : 081584094305
Email : larisa.marini@tugu-re.com



Marine Cargo Underwriter

Almira D. Suyono | almira@tugu-re.com | 087788684164

Marine Hull & Aviation Underwriter

Anna Octaviana | anna@tugu-re.com | 0818861390

TREATY TEAM

Magda Fadli
Treaty Group Head
Mobile : 081382745585
E-mail : magda@tugu-re.com



Treaty Underwriter

Dheva Handayani | dheva.handayani@tugu-re.com | 081310357848

STRATEGIC BUSINESS UNIT TEAM

Farid Susilo
Strategic Business Unit Group Head
Mobile : 0818188369
Email : farid@tugu-re.com



SBU / Portfolio Business Underwriter

Adi Nugroho | adi.nugroho@tugu-re.com | 081297357961
Johan Pradipta | johan.pradipta@tugu-re.com | 085603099969
Sonny Tri Martiano | sonny.martiano@tugu-re.com | 081213185131
Fian Ady Saputro | ady.saputro@tugu-re.com | 081285789678

LIFE TEAM

Agus Muharam
Life Group Coordinator
Mobile : 081314744788
Email : agus.muharam@tugu-re.com

Life Underwriter

Lamsaria Sitorus | ria@tugu-re.com | 081310370661
dr. Mochammad Nilam A.S. | m.nilam@tugu-re.com | 081808072384

Product Development

Zulhamdi Rahman | zulhamdi.rahman@tugu-re.com | 0811120374